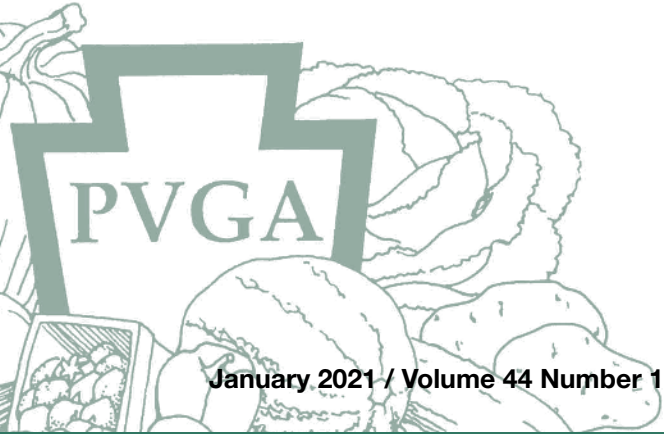


PENNSYLVANIA
VEGETABLE GROWERS

NEWS



January 2021 / Volume 44 Number 1

for the commercial vegetable, potato and berry grower



2021 Buyers' Guide



GENERAL



*Pennsylvania
Vegetable Growers
Association*

*An association of
commercial vegetable,
potato and berry growers.*

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Executive Director
William Troxell
Richfield

Dear Pennsylvania Grower

This special edition of the Pennsylvania Vegetable Growers News, the monthly newsletter of the Pennsylvania Vegetable Growers Association, has been prepared as a source book of information for you, the Pennsylvania grower. We have listed various vendors of equipment, supplies and services who deal with Pennsylvania growers. Keep this booklet handy to refer to throughout the year.

We also ask you to consider joining the Pennsylvania Vegetable Growers Association. If you are a vegetable, potato or berry grower, you should belong to the organization that represents your industry. Founded in 1926, PVGA has been serving growers like you for the past 94 years making 2021 our 95th anniversary. Your membership will strengthen the Association's position as the official voice of the vegetable, potato and berry industries and will also provide numerous benefits to you.

For example, each year the Association co-sponsors the Mid-Atlantic Fruit and Vegetable Convention in Hershey. While this year's Mid-Atlantic Convention is of necessity a virtual event from February 8 to 11, it designed to continue the tradition of providing several days of concurrent educational sessions on processing vegetables, fresh market vegetables, potatoes, small fruits, direct marketing, and organic vegetables. The Mid-Atlantic Convention has become one of the premier grower meetings in the northeast and beyond. As a member of the Association, you help make this convention possible. PVGA normally also sponsors regional grower meetings and farm market tours and hopes these grower events can resume later this year.

As a member, you will receive monthly subscriptions to this newsletter, the **Pennsylvania Vegetable Grower News**, to keep you informed on what is happening in the vegetable, potato and berry industries. PVGA members also receive free subscriptions to the **American Vegetable Grower** and the **Vegetable Growers News**.

Last year, the Association gave over \$61 per member of the Association or a total of \$60,000 to researchers to sponsor practical vegetable research. This was made possible through the Association's food booth at the Pennsylvania Farm Show and Convention profits. The food booth also helps to promote the vegetable and berry products you produce.

PVGA represents the interests of the vegetable, potato and berry industries on both state and federal issues. The Association contacts legislators regularly on issues that affect our growers. Special attention is given to food safety, state budget appropriations, labor, deer crop damage, irrigation (water use), high tunnels, and pesticides as they relate to horticultural growers.

The Association is also a member of the State Council of Farm Organizations, the United Fresh Produce Association and the Penn State Agricultural Council, again with the purpose of representing the vegetable, potato and berry industries in the public arena and to Penn State University researchers and administrators.

The bottom line is this. A \$50 membership in the Pennsylvania Vegetable Growers Association is worth every penny. For each member, about \$60 is given to research and about \$28 is spent to publish the **Pennsylvania Vegetable Grower News**. Normally members can save another \$90 or more per person on three-day registration fees for the Mid-Atlantic Fruit and Vegetable although this year the registration for the virtual Convention is a flat rate for members and non-members. Still PVGA membership is a bargain.

Because both the in-person versions of the Farm Show and Mid-Atlantic Convention will not be happening this year, PVGA will be facing a major drop in its income for the year. Thus membership dues become much more important. If you are a current PVGA member, PLEASE be sure to renew your membership 2021. If you are not currently a PVGA member, PLEASE join the Association for 2021 – to enjoy this newsletter, the American Vegetable Grower magazine and the Vegetable Growers News each month and support the Association that represents your livelihood.

Use the form on page 34 of this newsletter to join today!

*The **Pennsylvania Vegetable Growers News** is the official monthly publication of the*

Pennsylvania Vegetable Growers Association, Inc.,

815 Middle Road, Richfield, PA 17086-9205

Phone and fax: 717-694-3596 • Email: pvga@pvga.org • Website: www.pvga.org

Our Mission:

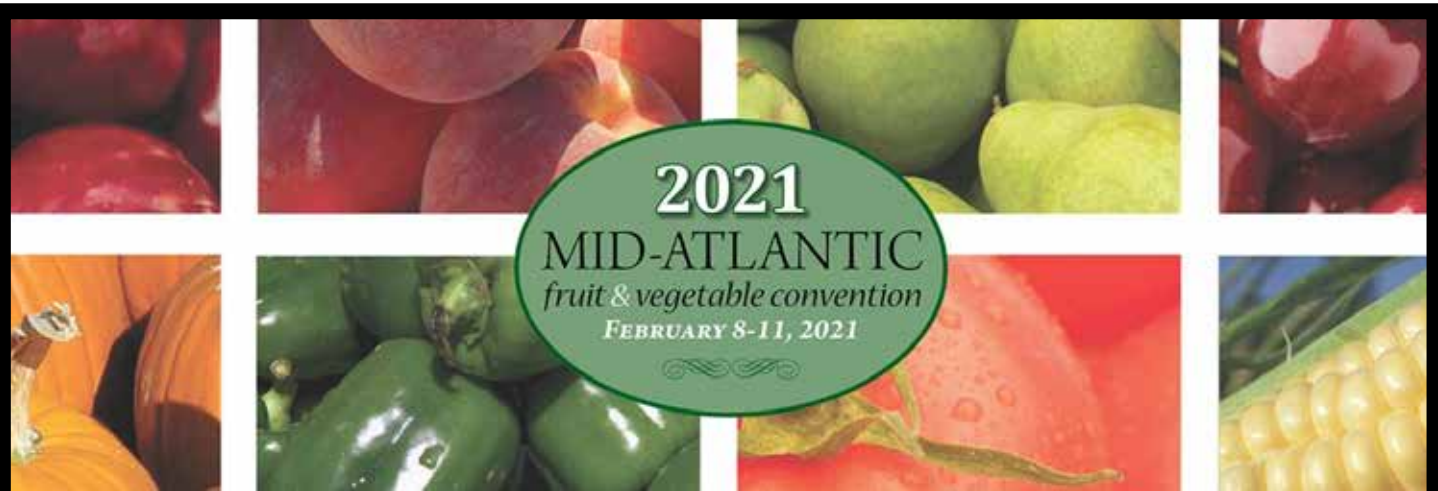
The Pennsylvania Vegetable Growers Association serves Pennsylvania's commercial vegetable, potato and berry growers through education, research, advocacy and promotion.

Our Vision:

The Pennsylvania Vegetable Growers Association will be the driving force in ensuring the future viability of the commercial vegetable, potato and berry industries in Pennsylvania.

Inquiries about membership, this publication or advertising rates should be directed to William Troxell, Executive Director, at the above address.

GENERAL



The Educational Sessions and Trade Show of the 2021 Mid-Atlantic Fruit and Vegetable Convention will be available online through March 31, so even if you missed the live event, you can still “attend”.

44 Virtual Educational Sessions

with over 40 pesticide credits available

Vegetable Track:

4 General Vegetables, Hydroponics/Greenhouse Vegetables, Post-Harvest Food Safety, Specialty Vegetables, Sweet Corn, Soil Health/Cover Crops, Organic Vegetable Production, Vegetable Lunch-N-Learn, Vine Crops, Cole Crops, Tomatoes, Vegetable Biocontrols, High Tunnels, 3 Potatoes, Pumpkins/Winter Squash

Small Fruit Track:

Strawberries, Brambles/PYO, 2 Blueberries, Small Fruit Lunch-N-Learn

Marketing Track:

Wholesale Marketing, Creative Marketing, Economies of Online Sales, Agritourism, CSAs, E-Commerce – Platform and Marketing Options, Farm Markets Post-COVID, Digital/Social Marketing

General Track:

Third-Party Liability, Ag Workplace/Legal Compliance COVID-19, Honeybees for Pollination, Spanish

Tree Fruit Track:

Entomology, Plant Health, Horticulture/Physiology, 2 Stone Fruit, Tree Fruit Lunch-N-Learn, Ag Engineering,

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Full-access registration is \$40

VENDORS BY CATEGORY

Vendors are listed below by category of the equipment, supplies or services they offer. An alphabetical listing of vendors and their addresses begins on page 25.

General Equipment

Tillage and Cultivating Equipment

- Hillside Cultivator – 717-626-6194
- I & J Manufacturing – 717-442-9451
- Market Farm Implement – 814-443-1931
- Wes Stauffer Engine and Equipment – 717-738-4215
- Woodhouse, J. S. – 717-938-5100

Planting Equipment


- Black Rock Repair 717-529-6553
- I & J Manufacturing – 717-442-9451
- Market Farm Implement – 814-443-1931
- Martin's Produce Supplies – 888-381-8641
- Marvel, Robert, Plastic Mulch – 800-478-2214
- Mechanical Transplanter Co. – 800-757-5268
- Nolt's Produce Supplies – 717-656-9764, 661-7069
- Pequea Planter – 717-442-4406
- Rain-Flo Irrigation – 717-445-3000
- Stand'N Plant – 724-639-3965
- Woodhouse, J. S. – 717-938-5100

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Contact: John Shenk 717-669-3158 Lititz, PA hillsidecultivator@gmail.com

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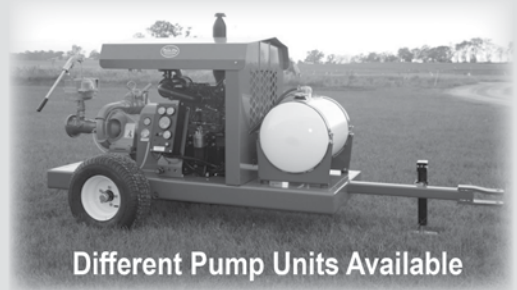


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 Nolt's Produce Supplies – 717-656-9764, 661-7069
 Rain-Flo Irrigation – 717-445-3000

Fertilizer Application Equipment

Market Farm Implement – 814-443-1931
 Mechanical Transplanter – 800-757-5268

Plasticulture Equipment

CropCare – 717-738-7365
 DuBois Agrinovation – 800-667-6279
 Martin's Produce Supplies – 888-381-8641
 Market Farm Implement – 814-443-1931
 Marvel, Robert, Plastic Mulch – 800-478-2214
 Mechanical Transplanter Co. – 800-757-5268
 Nolt's Produce Supplies – 717-656-9764, 661-7069
 Rain-Flo Irrigation – 717-445-3000
 Saylor's Farm Products – 814-745-2306

Harvesting Equipment

Black Rock Repair 717-529-6553
 CropCare – 717-738-7365
 Fisher Sprayer Manufacturing – 717-768-7619
 I & J Manufacturing – 717-442-9451
 Market Farm Implement – 814-443-1931
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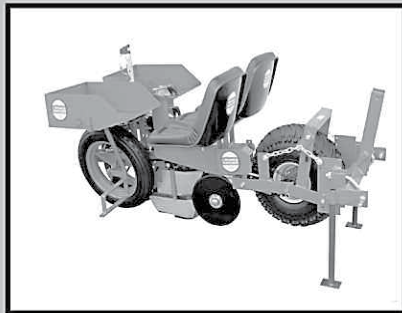
Hyd Drive Wrapper



Water Wheel Transplanter

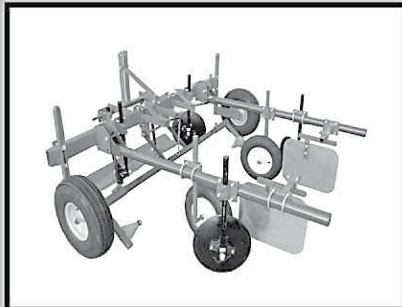
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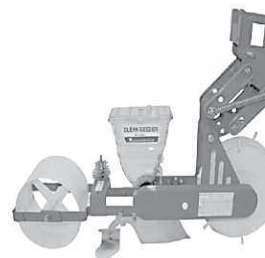
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Irrigation Equipment and Supplies

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 Gristmill Farm – 717-354-8443
 Harris Seeds – 585-754-5245
 Keystone Fence Supplies – 717-949-8170
 Market Farm Implement – 814-443-1931
 Martin's Produce Supplies – 888-381-8641
 Marvel, Robert, Plastic Mulch. – 800-478-2214
 Nolt's Produce Supplies – 717-656-9764, 661-7069
 Rain-Flo Irrigation – 717-445-3000

Pesticide Application Equipment

Black Rock Repair 717-529-6553
 CropCare – 717-738-7365
 Fisher Sprayer Manufacturing – 717-768-7619
 Market Farm Implement – 814-443-1931
 Martin's Produce Supplies – 888-381-8641
 Martin's Repair Shop – 717-733-3015
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 Woodhouse, J. S. – 717-938-5100



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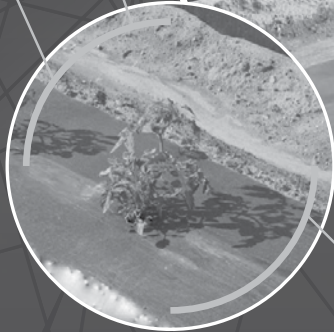
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- Gristmill Farm – 717-354-8443
- Harris Seeds – 585-754-5245
- Martin’s Produce Supplies – 888-381-8641
- Marvel, Robert, Plastic Mulch – 800-478-2214
- Mechanical Transplanter Co. – 800-757-5268
- Nolt’s Produce Supplies – 717-656-9764, 661-7069
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Fertilizer

- Fertrell Company – 717-367-1566
- Grower Mineral Solutions – 800-437-4769
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- PA Service & Supply – 717-334-6129

Pesticides/Plant Growth Regulators

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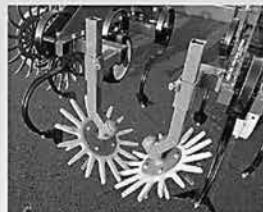
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Wildlife/Bird Damage Control Products

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Marvel, Robert, Plastic Mulch – 800-478-2214

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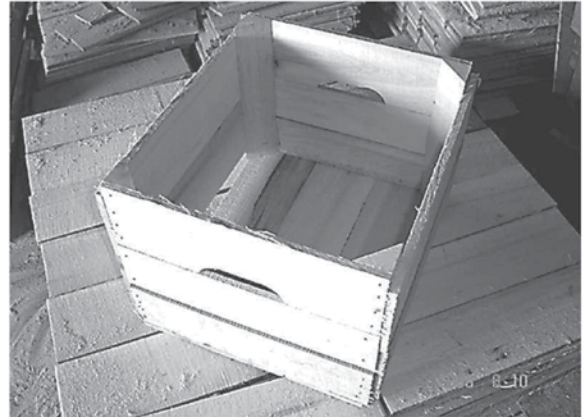
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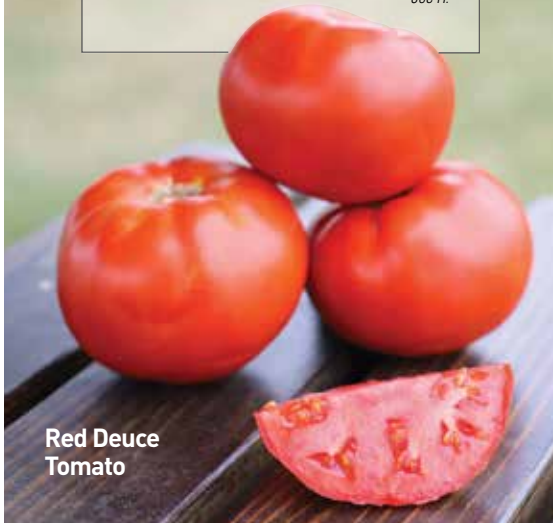
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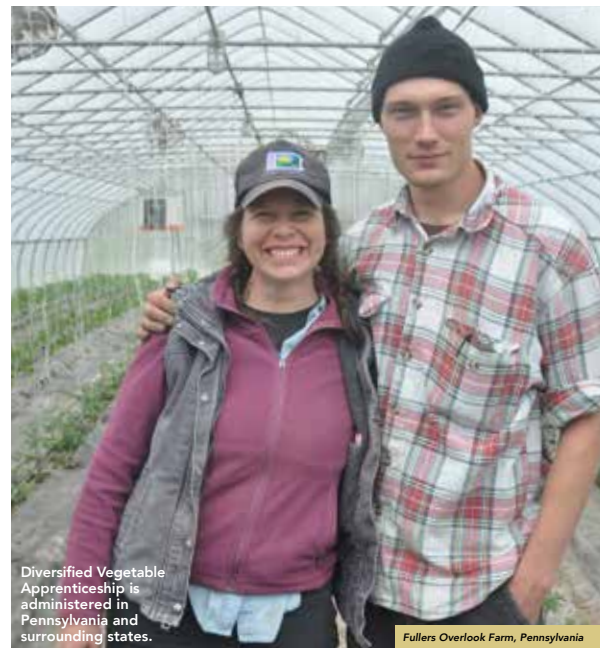
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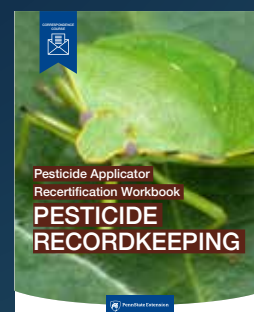
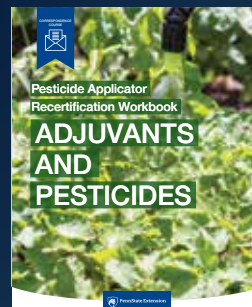
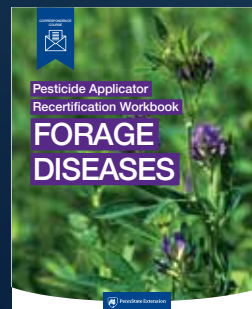
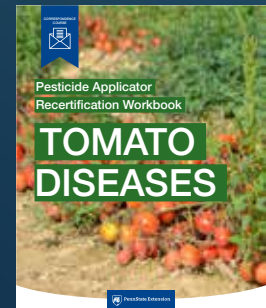
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Nourse Farms, Inc. *see ad on page 20*

41 River Rd. South Deerfield, MA 01373
413-665-2658, fax - 413-665-7888
www.noursefarms.com

Outstanding Seed Co. LLC *see ad on page 13*

PO Box 202, Monaca, PA 15061
877-248-4567
www.outstandingseed.com

Oxford Produce Auction

200 Union School Rd., Oxford, PA 19363
610-392-2722

PA Farm Markets, LLC

4184 Dorney Park Rd., Room 104, Allentown, PA 18104
610-391-9840
www.pafarm.com

PA Service & Supply

417 Oak Hill Rd, Biglerville PA 17307
717-334-6129
www.facebook.com/paserviceandsupply

Penns Creek Welding & Manufacturing *see ad on page 6*

1340 Broadway Road, Winfield, PA 17889
570-837-1197
www.pennscreekwelding.com

Penna. Department of Agriculture *see ad on page 23*

2301 N Cameron St., Harrisburg, PA 17110-9408
717-783-8462
www.keepPAGrowing.com

PA Preferred Program

2301 N Cameron St., Harrisburg, PA 17110-9408
717-705-9511
www.papreferred.com

Penna. Ass'n. for Sustainable Ag. *see ad on page 27*

PO Box 419, Millheim, PA 16854
814-349-9856, fax - 814-349-9840
www.psafarming.org

Penna. Vegetable Marketing and Research Program

see ad on page 33
2301 N. Cameron St., Harrisburg, PA 17110
717-694-3596
www.paveggies.org

VENDORS BY NAME

Pequea Planters

561 White Horse Rd., Gap, PA 17527
717-442-4406
www.pequeaplanters.com

Pirrung Auctioneers, Inc. *see ad on page 26*

PO Box 607; 2731 East Maple Street; Wayland, NY 14572
585-728-2520, fax - 585-728-3378
www.pirrunginc.com

ProducePackaging.com *see ad on page 16*

PO Box 609; 20 Market St., Bangor, PA 18013
800-644-8729
www.producepackaging.com

Putnam Plastics

255 S. Alex Rd., West Carrollton, OH 45449
800-457-3099
www.putnamfarm.com

Rain-Flo Irrigation *see ad on page 5*

929 Reading Rd., East Earl, PA 17519
717-445-3000, fax - 717-445-8304
www.rainfloirrigation.com

Re-Divined *see ad on page 18*

142 Black Swamp Rd, Bainbridge, PA 17502
717-875-6644 grafted@redivined.net
www.redivined.weebly.com

Rimol Greenhouse Systems *see ad on page 22*

40 London Derry Tpk., Hooksett, NH 03106
717-606-8021, fax - 603-629-9023
www.rimol.com

Rupp's Seeds *see ad on page 21*

17919 Road B, Wauseon, OH 43567
419-337-1841, fax - 419-337-5491
www.ruppseeds.com

Saylor's Farm Products *see ad on page 16*

17319 Rt 68, Sligo, PA 16255
814-745-2306
www.saylorsfarm.com

SeedWay *see ad on page 17*

99 Industrial Rd., Elizabethtown, PA 17022
800-952-7333, fax - 717-367-0387
www.seedway.com

Shippensburg Produce Auction

1120 Ritner Hwy., Shippensburg, PA 17257
800-346-2334
sauctioncenter.com

Smicksburg Produce Auction

1526 Barnard Rd., Smicksburg, PA 16256

Which is Which? Are They the Same?



Pennsylvania Vegetable Growers Association

The Pennsylvania Vegetable Growers Association (PVGA) is the voluntary association of growers that publishes this newsletter, sponsors the Mid-Atlantic Fruit and Vegetable Convention, and provides other grower educational resources. It helps fund research with profits from its Farm Show food booth.

While both groups work together to fund practical vegetable research and promote the vegetable industry, they are completely separate organizations controlled by separate boards – PVGA by its elected Board of Directors and PVMRP by its Board of growers appointed by the state Secretary of Agriculture.

William Troxell serves as the staff person for both groups and they share the same phone number, but they are two separate groups.



PENNSYLVANIA VEGETABLE MARKETING & RESEARCH PROGRAM

The Pennsylvania Vegetable Marketing and Research Program (PVMRP) is the mandatory state check-off program for all growers with 1 acre of field or 1,000 sq. ft. of greenhouse/high tunnel production. It funds research and promotes PA vegetables.

VENDORS BY NAME

Snyder County Produce Auction

6130 S. Susquehanna Trail, Port Trevorton, PA 17864
570-374-0284 fax 570-374-0693
www.snydercountyproduce.com

Stand'N Plant *see ad on page 4*

95 Rose Rd., Saltsburg, PA 15681
724-639-3965 or 724-349-5167
www.standnplant.com

Statewide Bag Service *see ad on page 18*

31 Schwalm Road Tower City PA 17980
717-647-2623
www.tallmanpotatoes.com

Stokes Seeds

Box 548, Buffalo, NY 14240
800-263-7233, fax – 888-834-3334
www.stokeseeds.com

Sugar Valley Produce Auction

702 South Mill St., Loganton, PA 17747
570-725-2000

Sunnyburn Produce Auction

101 Atkins Rd., Airville, PA 17302
717-862-3010

Tew Manufacturing Corp. *see ad on page 10*

PO Box 87; 470 Whitney Rd.; Penfield, NY 14526
800-380-5839, fax 585-586-6083
www.tewmfg.com

Texpak

130 Hyde Park Rd., Franklin Square, NY 11010
800-645-3416
www.texpack.com

New Wilmington Produce Auction

3238 State Route 208
New Wlilmington, PA 16142
724-946-8540

Weaverland Produce Auction

485 Quarry Rd., New Holland, PA 17557
717-355-0834

Wes Stauffer Engine and Equipment *see ad on page 6*

23 Pleasant Valley Rd., Ephrata, PA 17522
717-738-4215
www.wesstauffer.com

Woodhouse Co. , J. S.

572 Industrial Dr. Lewisberry PA 17339
717-938-5100 fax – 413-732-3786
www.jswoodhouse.com



The Pennsylvania Vegetable Growers Association holds the trademark for the "Pennsylvania Simply Sweet Onion", a premium brand of Pennsylvania-grown sweet onions. The Association licenses growers to grow certain varieties under specified conditions (plastic mulch with drip irrigation). Onions grown by licensed growers under these terms and which meet certain quality standards are allowed to be marketed as "Simply Sweets". For further information on how to grow "Simply Sweets"; contact PVGA at 717-694-3596 or pvga@pvga.org. You can also visit www.pennsylvaniasimplysweetonions.com



VENDORS BY NAME



PENNSYLVANIA VEGETABLE MARKETING & RESEARCH PROGRAM

2301 N. Cameron St., Harrisburg, PA 17110 | 717-694-3596 | pvrmp@embarqmail.com | PAVeggies.org

Step Up Your Marketing

with these Point of Purchase Materials designed especially for Pennsylvania Growers



The Pennsylvania Vegetable Marketing and Research Program offers the above selection of point-of-purchase items. Most feature the “PA Produce” logo or tagline to clearly identify your market’s produce as locally grown with these attractive and professionally-designed pieces. Check out these items and the other farmer resources from the Program in the “Farmer’s Toolkit” at www.paveggies.org or call 717-694-3596

MEMBERSHIP RENEWAL FORM

*Pennsylvania Vegetable Growers Association***2021 Membership Renewal Form**

Name _____

Farm Name _____

Address _____

City/State _____ Zip Code _____

PA County _____ Telephone ____/____/____ Cell Phone ____/____/____

Facsimile ____/____/____ Electronic Mail _____

Business Information Please check all that apply.

Grower (owner-operator) Retail Wholesale
 Fresh Market Vegetables Processing Vegetables Greenhouse Vegetables Potatoes
 Small Fruit Bedding Plants Cut Flowers Tree Fruit Wine Grapes
 Grower Employee Supplier (equipment, chemicals, etc.) Processor Other _____

2021 PVGA Membership Dues

Regular Membership Dues increase to \$55 after February 11. \$50.00 _____

Open to all owner, operators and employees of vegetable, potato and berry farm operations, processing firms and supply companies. All memberships include newsletter subscription.

Associate Regular Membership Includes newsletter subscription. \$30.00 _____

Must be one of the following - circle one: Student Retired University Staff Extension Agt.

Keystone Membership An optional membership category open to vegetable and berry farming operations, processing firms, and supplier firms. Includes newsletter subscription.

Dues based on gross income from vegetable potato or berry industries. Any member paying \$75 or more in dues will be considered a Keystone Member. The following rates are only suggestions.

\$75 for up to \$75,000 \$100 for \$75,000 to \$150,000 \$150 for \$150,000 to \$225,000
 \$200 for \$225,000 to \$500,000 \$275 for \$500,000 to \$1,000,000 \$375 for over \$1,000,000

Associate Keystone Membership Must be a family member or employee of a Keystone Member. \$30.00 _____

Country Folks Grower -Check here to receive a free monthly subscription to this publication _____

Total Enclosed _____ Payment by check or money order only - make checks payable to "PVGA"

Mail this registration form and payment to: **PVGA, 815 Middle Road, Richfield, PA 17086-9205** 717-694-3596 - phone and fax

Thank you for your membership in PVGA that brings you

- Subscriptions to the *Plus the American Vegetable Grower magazine and the Vegetable Growers News*

Besides making you part of the organization that:

- Sponsors the Mid-Atlantic Fruit and Vegetable Convention
- Also sponsors local grower meetings and tours
- Provide support for vegetable and small fruit research (over \$1.25 million in the last 32 years!)
- Is the voice of the Pennsylvania Vegetable, Potato and Berry industries

IMPORTANT TELEPHONE NUMBERS

Poison Control Center 800-222-1222

Agri-Service Agency – health and worker's compensation insurance for PVGA members 877-466-9089

Integrated Pest Management Hotline & Pesticide Update Credit Information 800-PENN-IPM

Penn State Cooperative Extension Offices

Adams	717-334-6271
Allegheny	412-263-1000
Armstrong	724-548-3447
Beaver	724-774-3003
Bedford	814-623-4800
Berks	610-378-1327
Blair	814-940-5989
Bradford	570-265-2896
Bucks	215-345-3283
Butler	724-287-4761
Cambria	814-472-7986
Cameron	814-486-3350
Carbon	570-325-2788
Centre	814-355-4897
Chester	610-696-3500
Clarion	814-223-9028
Clearfield	814-765-7878
Clinton	570-726-0022
Columbia	570-784-6660
Crawford	814-333-7460
Cumberland	717-240-6500
Dauphin	717-921-8803
Delaware	610-690-2655
Elk	814-776-5331
Erie	814-825-0900
Fayette	724-438-0111
Forest	814-755-3544
Franklin	717-263-9226
Fulton	717-485-4111
Greene	724-627-3745
Huntingdon	814-643-1660
Indiana	724-465-3880
Jefferson	814-849-7361
Juniata	717-436-7744
Lackawanna	570-963-6842
Lancaster	717-394-6851
Lawrence	724-654-8370
Lebanon	717-270-4391
Lehigh	610-391-9840
Luzerne	570-825-1701
Lycoming	570-433-3040
McKean	814-887-5613
Mercer	724-662-3141
Mifflin	717-248-9618
Monroe	570-421-6430
Montgomery	610-489-4315
Montour	570-784-6660
Northampton	610-813-6613
Northumberland	570-988-3950
Perry	717-582-5150
Philadelphia	215-471-2200
Pike	570-296-3400
Potter	814-274-8540
Schuylkill	570-622-4225
Snyder	570-556-4760
Somerset	814-445-8911
Sullivan	570-928-8941

Penn State Cooperative Extension Offices *(continued)*

Susquehanna	570-278-1158
Tioga	570-724-9120
Union	570-556-4760
Venango	814-437-7607
Warren	814-563-9388
Washington	724-228-6881
Wayne (extension 4110)	570-253-5970
Westmoreland	724-837-1402
Wyoming	570-836-3196
York	717-840-7408

Pennsylvania Department of Agriculture

Pesticide Regulations, Worker Protection Standards, Chemsweep Program, Plant Inspection, Food Safety Inspection - contact nearest regional office

Northwest - Meadville	814-332-6890
North Central - Montoursville	570-433-2640
Northeast- Tunkhannock	570-836-2181
Southwest – Greensburg	724-832-1073
Southwest Central - Martinsburg	814-793-1849
Southeast Central - Harrisburg	717-346-3223
Southeast - Creamery	610-489-1003
Seasonal Farm Labor	717-787-4315
Market Development	717-783-8462
PA Preferred Program	717-705-9511
Food Safety	717-787-4315
Plant Industry - Pesticides	717-787-4843
Fruit and Vegetable Inspection	717-787-4315
Farmers' Market Nutrition Program	717-772-2693
Ag Workforce Development	717-346-0426

Pennsylvania Department of Labor & Industry

General Information	717-787-5279
Workers' Compensation	800-482-2383
Right to Know	717-783-1826
Workforce Development	717-787-6521

Pennsylvania Vegetable Marketing and Research Program

717-694-3596

Pennsylvania Vegetable Growers Association

717-694-3596

***If you do not know who to call,
call PVGA at 717-694-3596
We can help find an answer.***



Pennsylvania Vegetable Growers Association

815 Middle Road
Richfield, Pennsylvania 17086-9205
717-694-3596
pvga@pvga.org
www.pvga.org

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What makes a successful Produce Auction?

Growers individually doing their best to grow a variety of top-quality produce and *COLLECTIVELY* bringing it to a central location to attract a large group of buyers willing to pay top dollar for the best produce – *in other words, growers working together to benefit growers.*



Growers Working Together to Benefit Growers is also the reason PVGA exists.

We need YOUR membership to continue to serve YOU and your fellow Pennsylvania growers by providing this monthly newsletter and our weekly email updates, sponsoring the Mid-Atlantic Fruit and Vegetable Convention and local grower meetings, funding vegetable and small fruit research, and promoting and representing the interests of Pennsylvania growers. Join today!



PVGA – Growers Working Together to Benefit Growers

See page 2 for further details and page 34 for a membership form.