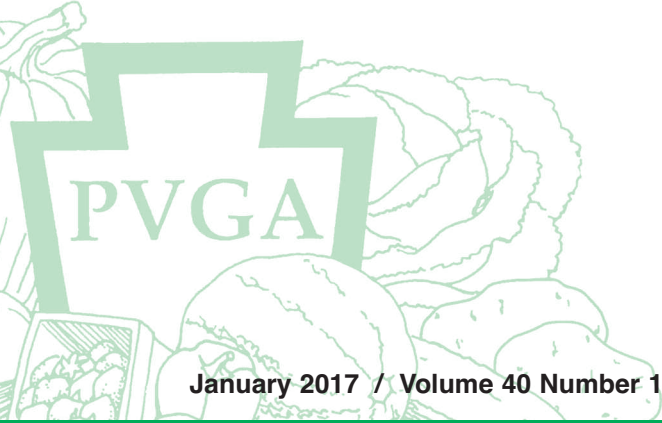


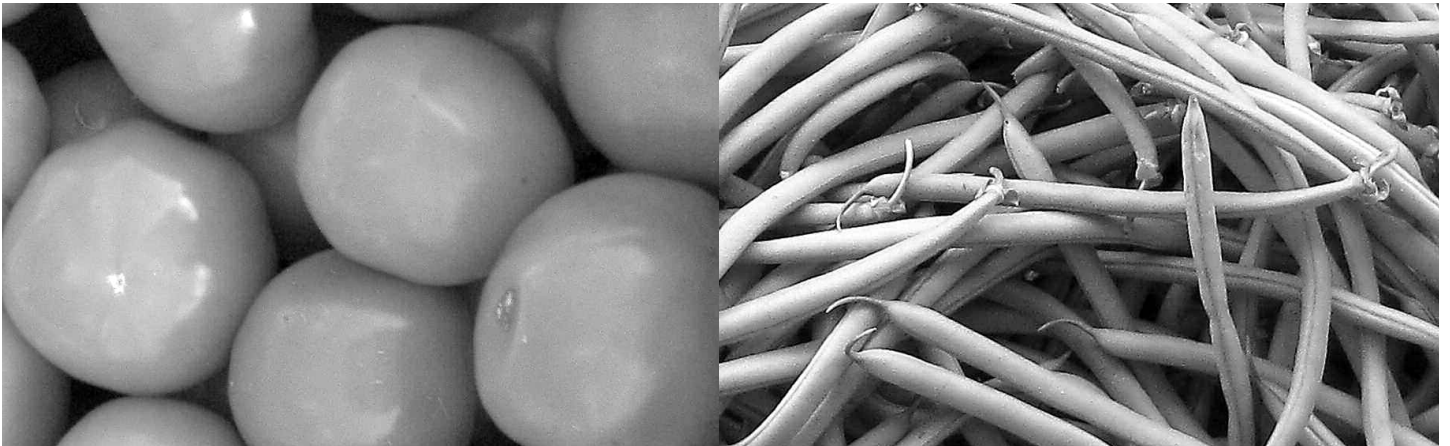
PENNSYLVANIA
VEGETABLE GROWERS

NEWS



January 2017 / Volume 40 Number 1

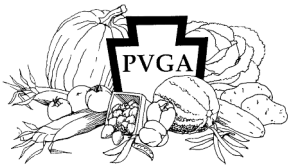
for the commercial vegetable, potato and berry grower



2017 Buyers' Guide



GENERAL



**Pennsylvania
Vegetable Growers
Association**

*An association of
commercial vegetable,
potato and berry growers.*

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Executive Secretary
William Troxell
Richfield

Dear Pennsylvania Grower

This special edition of the Pennsylvania Vegetable Growers News, the monthly newsletter of the Pennsylvania Vegetable Growers Association, has been prepared as a source book of information for you, the Pennsylvania grower. We have listed various vendors of equipment, supplies and services who deal with Pennsylvania growers. Keep this booklet handy to refer to throughout the year.

We also ask you to consider joining the Pennsylvania Vegetable Growers Association. If you are a vegetable, potato or berry grower, you should belong to the organization that represents your industry. Founded in 1926, PVGA has been serving growers like you for 90 years. Your membership will strengthen the Association's position as the official voice of the vegetable, potato and berry industries and will also provide numerous benefits to you.

For example, each year the Association co-sponsors the Mid-Atlantic Fruit and Vegetable Convention in Hershey. This meeting is one of the most respected vegetable meetings on the East Coast and offers three days of concurrent sessions on processing vegetables, fresh market vegetables, potatoes, small fruits, bedding plants, direct marketing, organic vegetables, cut flowers and other specialty crops. As a member of the Association, you help make this convention possible and you receive reduced registration fees. PVGA also sponsors field days at Penn State's research plots, and regional grower meetings.

As a member, you will receive monthly subscriptions to this newsletter, the **Pennsylvania Vegetable Grower News**, to keep you informed on what is happening in the vegetable, potato and berry industries. PVGA members also receive free subscriptions to the **American Vegetable Grower** and the **Vegetable Growers News**.

Last year, the Association gave over \$81 per member of the Association or a total of \$81,000 to Penn State University researchers to sponsor practical vegetable and berry research. This was made possible through the Association's food booths at the Pennsylvania Farm Show and Ag Progress Days. These food booths also help to promote the vegetable and berry products you produce.

PVGA represents the interests of the vegetable, potato and berry industries on both state and federal issues. The Association contacts legislators regularly on issues that affect our growers. Special attention is given to food safety, state budget appropriations, labor, deer crop damage, irrigation (water use), and pesticides as they relate to horticultural growers.

The Association is also a member of the State Council of Farm Organizations, the United Fresh Produce Association and the Penn State Agricultural Council, again with the purpose of representing the vegetable, potato and berry industries in the public arena and to Penn State University researchers and administrators.

The bottom line is this. A \$50 membership in the Pennsylvania Vegetable Growers Association is worth every penny. For each member, about \$81 is given to research, about \$22 is spent to publish the **Pennsylvania Vegetable Growers News**, and up to \$85 per person can be saved on three-day registration fees for the Mid-Atlantic Fruit and Vegetable. That adds up to \$188 or over triple the return on your dues investment.

Use the form on page 30 of this newsletter to join today!

The **Pennsylvania Vegetable Growers News** is the official monthly publication of the Pennsylvania Vegetable Growers Association, Inc., 815 Middle Road, Richfield, PA 17086-9205
phone and fax - 717-694-3596, email - pvga@pvga.org website - www.pvga.org

Our Mission:

The Pennsylvania Vegetable Growers Association serves Pennsylvania's commercial vegetable, potato and berry growers through education, research, advocacy and promotion.

Our Vision:

The Pennsylvania Vegetable Growers Association will be the driving force in ensuring the future viability of the commercial vegetable, potato and berry industries in Pennsylvania.

Inquiries about membership, this publication or advertising rates should be directed to William Troxell, Executive Secretary, at the above addresses.

GENERAL

MID-ATLANTIC

fruit & vegetable convention



January 31 to February 2, 2017

Hershey Lodge and Convention Center – Hershey, Pennsylvania

The Premier Grower Meeting in the Northeast

***Trade Show with over 160 exhibitors
featuring the latest in grower and direct marketing supplies.***

Pre-Convention Workshops & Tour

***January 30 – Farm Market Bus Tour, FSMA Grower Training, Recall Readiness
Hops Production, Greenhouse Vegetable Production, Vegetable Grafting
Cider Symposium, Tree Fruit Grafting, PA Pesticide License Training***

***Educational Sessions all three days– over 40 sessions
featuring expert speakers from across the nation!!!***

January 31

***Fall Ornamentals, Vine Crops, Organic Vegetables, Broccoli,
Crucifers, Asparagus, Snap Beans, Hydroponics, Wholesale Marketing, Market Trends,
Farm Transitions, Changing Climate, Pome Fruit, Keynote***

February 1

***High Tunnels, Sweet Corn, General Vegetables, Greenhouse Ornamentals,
Small Fruit, Cover Crops, Onions, Agritourism & Direct Marketing, Marketing 101,
Stone Fruit, Tree Fruit, Wine Grapes, Spanish***

February 2

***Small Fruit, Tree Fruit, Tomatoes, High Tunnels, Potatoes, CSAs, Social Media and Advertising
Strategies, Specialty Vegetables, Cut Flowers, Leafy Greens***

For information visit www.mafvc.org or call 717-694-3596

Registration fees range from \$65 to \$150.

PVGA members receive substantial discounts. Save more by pre-registering.

Walk-in registration is available.

VENDORS BY CATEGORY

Vendors are listed below by category of the equipment, supplies or services they offer. An alphabetical listing of vendors and their addresses begins on page 25.

General Equipment

Tillage and Cultivating Equipment

- Binkley & Hurst Bros. Inc. – 800-414-4705
- Hillside Cultivator – 717-626-6194
- I & J Manufacturing – 717-442-9451
- Market Farm Implement – 814-443-1931
- Messick Farm Equipment – 800-222-3373
- Stauffer Engine and Equipment, Wes – 717-738-4215
- Woodhouse, J. S. – 717-938-5100

Planting Equipment

- Binkley & Hurst Bros. Inc. – 800-414-4705
- Black Rock Repair 717-529-6553
- I & J Manufacturing – 717-442-9451
- Market Farm Implement – 814-443-1931
- Martin's Produce Supplies – 888-381-8641
- Marvel, Robert, Plastic Mulch
800-478-2214
- Mechanical Transplanter Co.
800-757-5268
- Messick Farm Equipment – 800-222-3373
- Nolt's Produce Supplies – 717-656-9764,
661-7069
- Rain-Flo Irrigation – 717-445-3000
- Stand'N Plant – 724-639-3965
- Woodhouse, J. S. – 717-938-5100

Bedders, Bed Shapers, Drain Ditchers, Tool Bars and Accessories

- Market Farm Implement – 814-443-1931
- Nolt's Produce Supplies – 717-656-9764,
661-7069
- Rain-Flo Irrigation – 717-445-3000

Fertilizer Application Equipment


- Market Farm Implement – 814-443-1931
- Mechanical Transplanter – 800-757-5268
- Messick Farm Equipment – 800-222-3373

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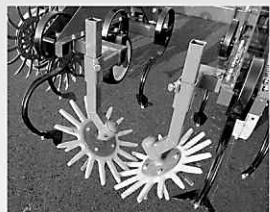
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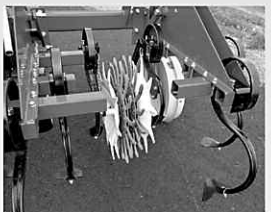
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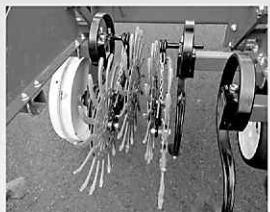
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General Equipment

Plasticulture Equipment

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- DuBois Agrinovation – 800-667-6279
- Martin's Produce Supplies – 888-381-8641
- Market Farm Implement – 814-443-1931
- Marvel, Robert, Plastic Mulch – 800-478-2214
- Mechanical Transplanter Co. – 800-757-5268
- Nolt's Produce Supplies – 717-656-9764,
661-7069
- Rain-Flo Irrigation – 717-445-3000
- Saylor's Farm Products – 814-745-2306
- Zook's Plastic Recovery – 717-656-4422

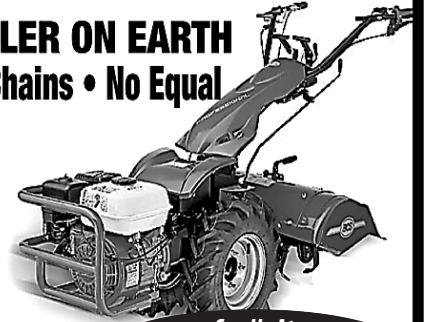
Harvesting Equipment

- Black Rock Repair – 717-529-6553
- CropCare – 717-738-7365
- I & J Manufacturing – 717-442-9451
- Market Farm Implement – 814-443-1931
- Martin's Produce Supplies – 888-381-8641
- Messick Farm Equipment – 800-222-3373
- Nolt's Produce Supplies – 717-656-9764,
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- Rain-Flo Irrigation – 717-445-3000

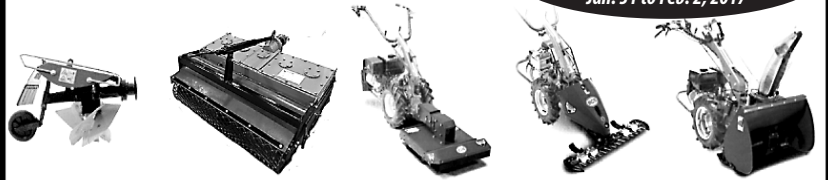
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Jan. 31 to Feb. 2, 2017



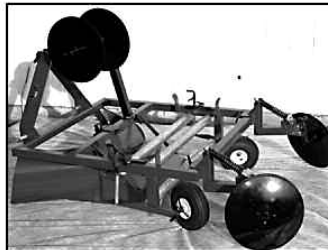
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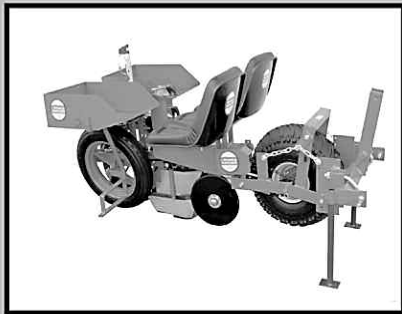
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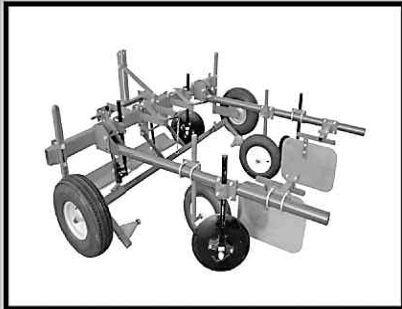
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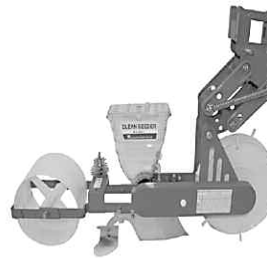
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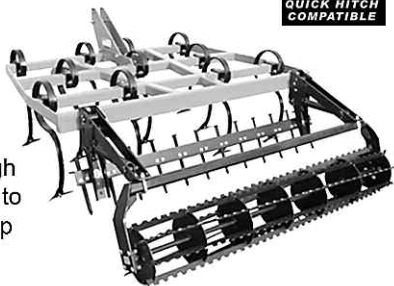
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 Jordan Seeds, Inc. – 651-738-3422
 Market Farm Implement – 814-443-1931
 Martin's Produce Supplies – 888-381-8641
 Marvel, Robert, Plastic Mulch. – 800-478-2214
 Nolt's Produce Supplies – 717-656-9764, 661-7069
 Rain-Flo Irrigation – 717-445-3000
 Toro-Microirrigation – 800-333-8125 3-8125
 Zook's Plastic Recovery - 717-656-4422



Pesticide Application Equipment

Black Rock Repair 717-529-6553
 CropCare – 717-738-7365
 Danville Industries – 800-662-4212
 Market Farm Implement – 814-443-1931
 Martin's Produce Supplies – 888-381-8641
 Martin's Repair Shop – 717-733-3015
 Messick Farm Equipment – 800-222-3373
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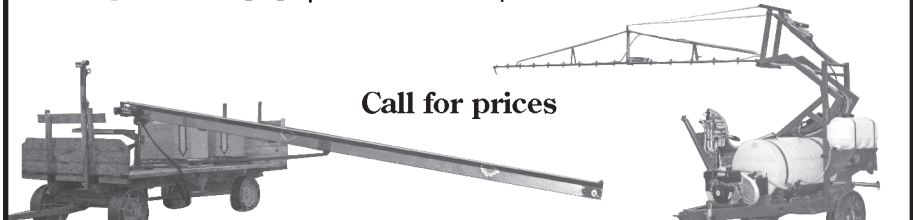
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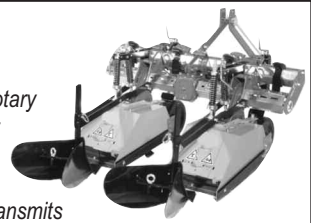
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- Market Farm Implement – 814-443-1931
- Martin's Produce Supplies – 888-381-8641
- Nolt's Produce Supplies – 717-656-9764, 661-7069
- Rain-Flo Irrigation – 717-445-3000
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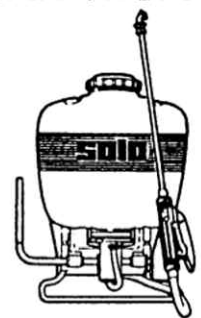
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- Martin's Produce Supplies – 888-381-8641
- Marvel, Robert, Plastic Mulch
800-478-2214
- Mechanical Transplanter Co.
800-757-5268
- Nolt's Produce Supplies – 717-656-9764,
661-7069
- Rain-Flo Irrigation – 717-445-3000
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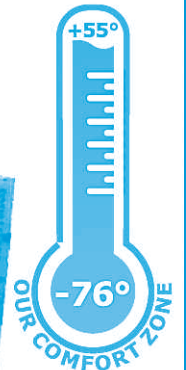
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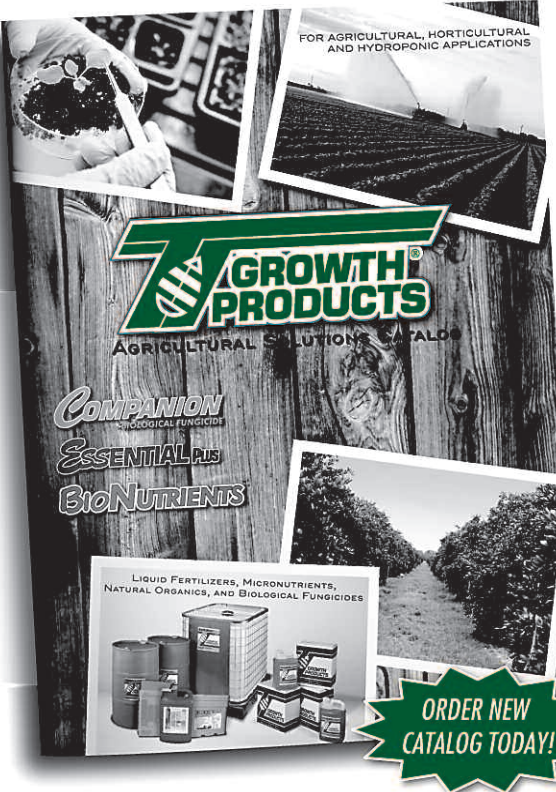
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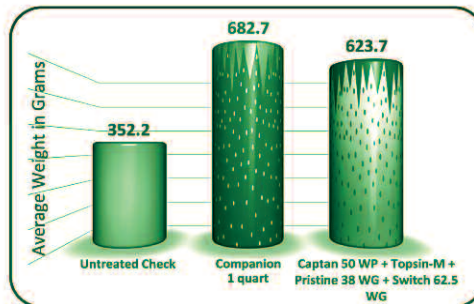
Whether you are a strawberry, blueberry, tomato, pumpkin or pepper grower, fungicide resistance issues are constant and growing. Leading universities are focused now on the use of biologicals incorporated into programs that will boost the efficacy of chemicals at often lower rates.

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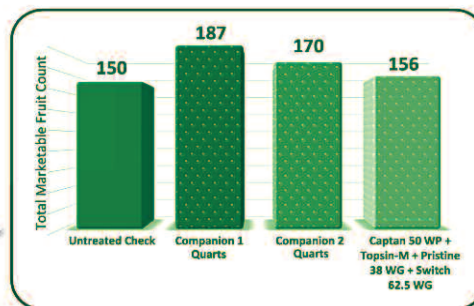
Growth Products has worked with specialist at Un. of Florida and Biological Applied Research Inc., Raleigh, NC for two years of field trials on strawberries to control botrytis and other fungal disease. At the Un. Of Arizona and UC Davis trials were completed on powdery mildew. Environmentally-friendly biorationals, bio-innovations, technically-advanced liquid fertilizers, micronutrients are also available from Growth Products. Our list includes soil inoculants, phosphites, chelated micronutrients, an exclusive foliar feed slow release nitrogen and Companion®, our effective biological fungicide formulated for agriculture and horticulture. With 30 years behind our technologies.



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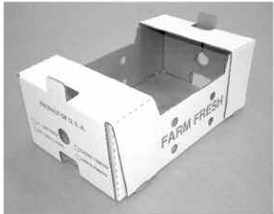
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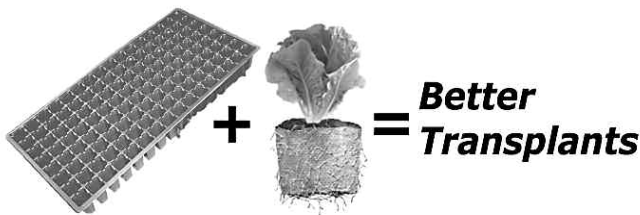
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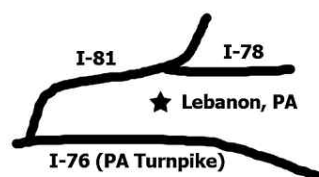
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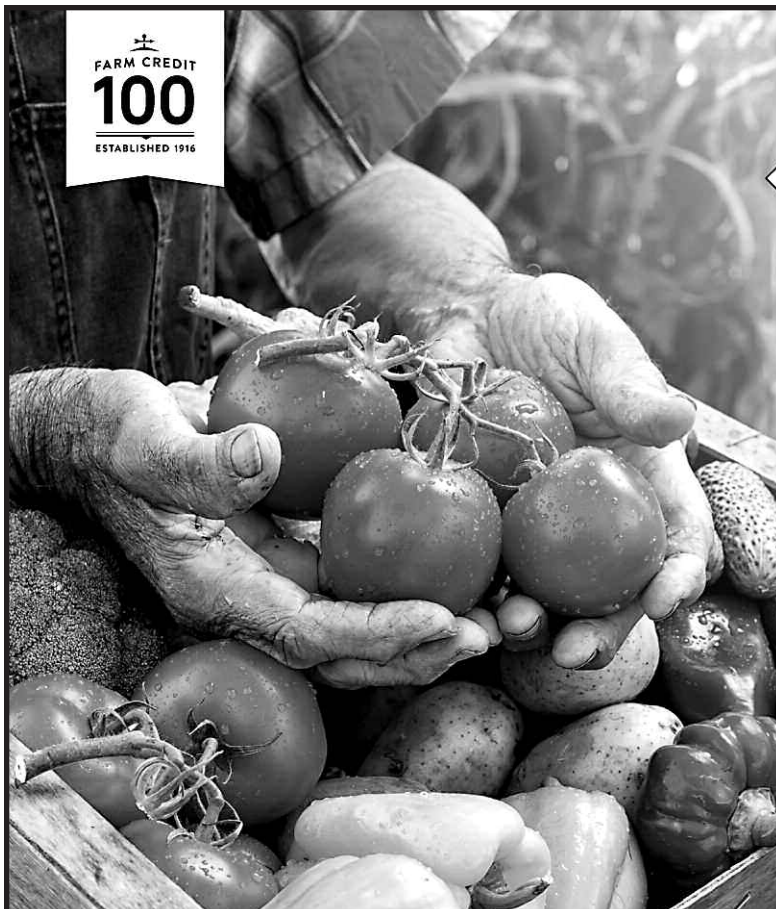
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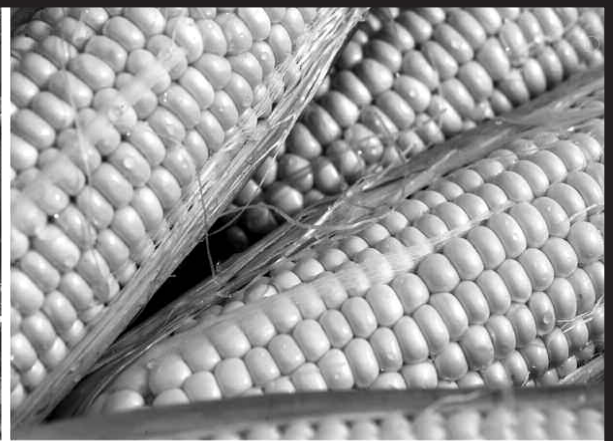
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- Anti-drip directs condensation to the cover's edges, reducing the incidence of fungus and disease.
- Shiny finish for increased direct sunlight.
- Can be sewn to insect net and fitted with eyelets.
- Backed by 20 years of manufacturing and engineering experience.

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VENDORS BY NAME

Leola Produce Auction

PO Box 307, Leola, PA 17540
717-656-9592

Maplewood Produce Greenhouse *see ad on page 20*

8564 Old Scotland Rd., Shippensburg, PA 17257
717-532-3278

Market Farm Implement *see ad on page 4*

257 Fawn Hollow Rd., Friedens, PA 15541
814-443-1931
www.MarketFarm.com

Martin's Produce Supplies *see ad on page 14*

627 Britton Rd., Shippensburg, PA 17257
888-381-8641 fax - 717-532-5872

Martin's Repair Shop *see ad on page 10*

28 E. Trout Run Rd., Ephrata, PA 17522
717-733-3015, fax - 717-733-9618

Marvel Plastic Mulch-Irrigation, Robert

see ads on pages 11 & 27
2425 Horseshoe Pike, Annville, PA 17003
800-478-2214, fax - 717-838-0978
www.RobertMarvel.com

Mechanical Transplanter Co. *see ad on page 7*

1150 Central Ave., Holland, MI 49423-5230
800-757-5268, fax - 616-396-3619
www.mechanicaltransplanter.com

Messick Farm Equipment

187 Mertz Dr., Elizabethtown 17822
800-222-3373
www.messicks.com

MidAtlantic Farm Credit *see ad on page 24*

45 Aileron Ct., Westminster, MD 21157
888.339.3334
www.mafo.com

Morrison's Cove Produce Auction

174 Windy Acres Ln., Roaring Springs, PA 16673
814-793-9384

Morrissey Insurance Inc., Bernard *see ad on page 26*

890 N. Reading Rd., Ephrata, PA 17522
800-422-8335, fax - 717-336-3729
www.insuringyourfuture.com

Nolt's Produce Supplies *see ads on pages 6, 13 & 19*

152 North Hershey Ave., Leola, PA 17540
717-656-9764

Nourse Farms, Inc. *see ad on page 20*

41 River Rd., South Deerfield, MA 01373
413-665-2658, fax - 413-665-7888
www.noursefarms.com

Nutri-Cal / CSI Chemical Corp.

10980 Hubbell Ave., Bondurant, IA 50035
800-247-2480
www.nutri-cal.com

Oxford Produce Auction

200 Union School Rd., Oxford, PA 19363
610-392-2722

Penns Creek Welding & Manufacturing *see ad on page 12*

1340 Broadway Road, Winfield, PA 17889
570-837-1197
www.pennscreekwelding.com

Penna. Department of Agriculture

see ads on pages 25 and 29
2301 N Cameron St., Harrisburg, PA 17110-9408
717-705-9511
www.pda.state.pa.us

PA Preferred Program *see ad on page 25*

2301 N Cameron St., Harrisburg, PA 17110-9408
717-772-3094
www.papreferred.com

Penna. Ass'n. for Sustainable Ag.

PO Box 419, Millheim, PA 16854
814-349-9856, fax - 814-349-9840
www.psafarming.org

Penna. Vegetable Marketing and Research Program

2301 N. Cameron St., Harrisburg, PA 17110
717-694-3596
www.paveggies.org

Perdue AgriRecycle

28338 Enviro Way, Seaford DE 19973
302-628-2361 fax 302-628-7943
www.perdueagrireecycle.com

Pirring Auctioneers, Inc. *see ad on page 26*

PO Box 607, 2731 East Naple Street, Wayland, NY 14572
585-728-2520, fax - 585-728-3378
www.pirringinc.com

Practical Promotions *see ad on page 25*

1586 Groveland Ridge Rd., Columbia, TN 38401
931-388-4491 fax - 931-368-4926
www.practicalpromotions.com

ProducePackaging.com *see ad on page 17*

PO Box 609, 20 Market St., Bangor, PA 18013
800-644-8729
www.producepackaging.com

Rain-Flo Irrigation *see ad on page 5*

929 Reading Rd., East Earl, PA 17519
717-445-3000, fax - 717-445-8304
www.rainfloirrigation.com

Rimol Greenhouse Systems *see ad on page 18*

40 London Derry Tpk., Hooksett, NH 03106
603-494-5775, fax - 603-629-9023
www.rimol.com

Rockford Packaging *see ad on page 16*

10421 Northland Dr., Rockford, MI 49341
800-444-PACK
www.rockfordpack.com

Ron the Bagman *see ad on page 17*

1909 Cloverleaf Rd., Mt. Joy, PA 17552
717-361-2281

Rupp's Seeds *see ad on page 23*

17919 Road B, Wauseon, OH 43567
419-337-1841, fax - 419-337-5491
www.ruppseeds.com

Saylor's Farm Products *see ad on page 17*

17319 Rt 68, Sligo, PA 16255
814-745-2306
www.saylorsfarm.com

Second Sun Hydroponics, LLC *see ad on page 18*

1594 Cumberland Street Suite 276, Lebanon PA, 17042
717-389-5992
www.SecondSunHydro.com

SeedWay *see ad on page 21*

1225 Zeager Rd., Elizabethtown, PA 17022
800-952-7333, fax - 717-367-0387
www.seedway.com

Seminole Produce Distributing Inc.

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GENERAL

PVGA Membership and Mid-Atlantic Fruit & Vegetable Convention Registration Form

Name _____
 Farm Name _____
 Address _____
 City/State _____ Zip Code _____
 PA County _____ Telephone ____/____/____ Cell Phone ____/____/____
 Facsimile ____/____/____ Electronic Mail _____

Business Information Please check all that apply.
 Grower (owner-operator) Retail Wholesale
 Fresh Market Vegetables Processing Vegetables Greenhouse Vegetables Potatoes
 Small Fruit Bedding Plants Cut Flowers Tree Fruit/Wine Grapes
 Grower Employee Supplier (equipment, chemicals, etc.) Processor Other _____

2017 PVGA Membership Dues

Regular Membership Dues increase to \$55 after February 2. \$50.00 _____
 Open to all owner, operators and employees of vegetable, potato and berry farm operations, processing firms and supply companies. All memberships include newsletter subscription.
Associate Regular Membership Includes newsletter subscription. \$30.00 _____
 Must be one of the following - circle one: Student Retired University Staff Extension Agt.
Keystone Membership An optional membership category open to vegetable and berry farming operations, processing firms, and supplier firms. Includes newsletter subscription. _____
 Dues based on gross income from vegetable potato or berry industries. Any member paying \$75 or more in dues will be considered a Keystone Member. The following rates are only suggestions.
 \$75 for up to \$75,000 \$100 for \$75,000 to \$150,000 \$150 for \$150,000 to \$225,000
 \$200 for \$225,000 to \$500,000 \$275 for \$500,000 to \$1,000,000 \$375 for over \$1,000,000
Associate Keystone Membership Must be a family member or employee of a Keystone Member. \$30.00 _____

2017 Mid-Atlantic Fruit and Vegetable Convention

REGISTRATION IS REQUIRED FOR EACH PERSON, including spouses. Registration fees allow one to attend both fruit and vegetable sessions as well as enter the exhibit area. Each registrant also receives a copy of the Proceedings. Students and children 16 and under receive free registration. No refunds of pre-registration fees will be made unless canceled by January 27 in writing, by phone (717-694-3596) or by email (pvga@pvga.org). No confirmation will be mailed prior to the Convention.

PLEASE LIST THE NAME OF EACH PERSON ATTENDING (for use in preparing nametags)

Member Registration one fee whether you are attending for 1, 2 or 3 days - per person
 Advance for the first person from a family, farm or business (\$80 after Jan. 23) _____ @ \$65.00 _____
 Advance for additional persons from a family, farm or business (\$80 after Jan 23) _____ @ \$60.00 _____

Non - Member Registration - (family and employees of PVGA members will be admitted at the above member's rates.)
 One Day per person _____ @ \$110.00 _____
 Three Day includes registration for 2 or 3 days per person. _____ @ \$150.00 _____

Student /Children Registration for students and children 16 and under only _____ @ no charge

Workshops/Tour **PRE-REGISTRATION IS REQUIRED FOR THESE EVENTS.** *please indicate who will be attending below*

Hops Production – Jan 30 (with lunch) *names* _____ @ \$90.00 _____
 PA Pesticide App Training – Jan 30 (with lunch) *names* _____ @ \$60.00 _____
 FSMA Grower Training - Jan 30 (with lunch) (\$150 for non-PA growers) _____ @ \$50.00 _____
 Recall Readiness – Jan 30 (no lunch) *names* _____ @ \$20.00 _____
 Greenhouse Vegetable Prod. – Jan. 30 (with lunch) *names* _____ @ \$60.00 _____
 Vegetable Grafting – Jan 30 (no lunch) *names* _____ @ \$30.00 _____
 YGA Hands-on Apple Tree Grafting – Jan 30 (no lunch) *names* _____ @ \$65.00 _____
 Cider Symposium - Jan. 30 (with lunch) *names* _____ @ \$160.00 _____
 Farm Market Bus Tour – Jan. 30 *names* _____ @ \$60.00 _____

Meals Annual Growers Dinner – January 31 _____ @ \$35.00 _____

Proceedings Registration includes a **free copy** (\$15 if picked up at the Convention) _____ @ \$20.00 _____

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Total Enclosed Payment by check or money order only - make checks payable to "PVGA" _____

Mail this registration form and payment to: PVGA, 815 Middle Road, Richfield, PA 17086-9205 717-694-3596 - phone and fax

VENDORS BY NAME

Shippensburg Produce Auction

1120 Ritner Hwy., Shippensburg, PA 17257
800-346-2334

Siegers Seed Co. *see ad on page 22*

13031 Reflections Dr., Holland, MI 49464
800-962-4999, 616-786-4999, fax - 616-994-0333
www.siegers.com

Smicksburg Produce Auction

1526 Barnard Rd., Smicksburg, PA 16256

Snyder County Produce Auction

6130 S. Susquehanna Trail, Port Trevorton, PA 17864
570-374-0284 fax 570-374-0693
www.snydercountyproduce.com

Stand'N Plant *see ad on page 4*

95 Rose Rd., Saltsburg, PA 15681
724-639-3965 or 724-349-5167
www.standnplant.com

Statewide Bag Service *see ad on page 16*

31 Schwalm Road, Tower City PA 17980
717-647-2623
www.tallmanpotatoes.com

Stauffer Engine and Equipment, Wes

see ad on page 6
23 Pleasant Valley Rd., Ephrata, PA 17522
717-738-4215
www.wesstauffer.com

The Stewardship Group *see ad on page 24*

4417 E Main St., PO Box 911
Belleville, PA 17004
717-935-5858
www.TheStewardshipGroup.org

Stokes Seeds

Box 548, Buffalo, NY 14240
800-263-7233, fax - 888-834-3334
www.stokeseeds.com

Sugar Valley Produce Auction

702 South Mill St., Loganton, PA 17747
570-725-2000

Sunnyburn Produce Auction

101 Atkins Rd., Airville, PA 17302
717-862-3010

Swihart Sales Co. *see ad on page 8*

7240 County Rd AA, Quinter, KS 67752
800-864-4695/785-754-3513,
fax - 785-754-3634
www.swihart-sales.com

Tew Manufacturing Corp. *see ad on page 10*

PO Box 87, 470 Whitney Rd.
Penfield, NY 14526
800-380-5839, fax 585-586-6083

Timac Agro USA *see ad on page 31*

PO Box 888, Reading, PA 19607-0888
800-545-5474
www.timacusa.com

Toro Micro-Irrigation

1588 N. Marshall Ave.,
El Cajon, CA 92020
757-710-0320
www.toromicroirrigation.com

Tri-County Produce Auction

3238 State Route 208
New Wlimington, PA 16142
724-946-8540

Twilley Seeds *see ad on page 21*

121 Gary Rd., Hodges, SC 29653
800-622-7333 fax - 864-227-5108

Weaverland Produce Auction

485 Quarry Rd., New Holland, PA 17557
717-355-0834

Woodhouse Co., J. S. *see ads on pages 7 & 9*

572 Industrial Dr., Lewisberry PA 17339
717-938-5100 fax - 413-732-3786
www.jswoodhouse.com

Zook's Plastic Recovery

183 S. Farmersville Rd., Leola PA 17540
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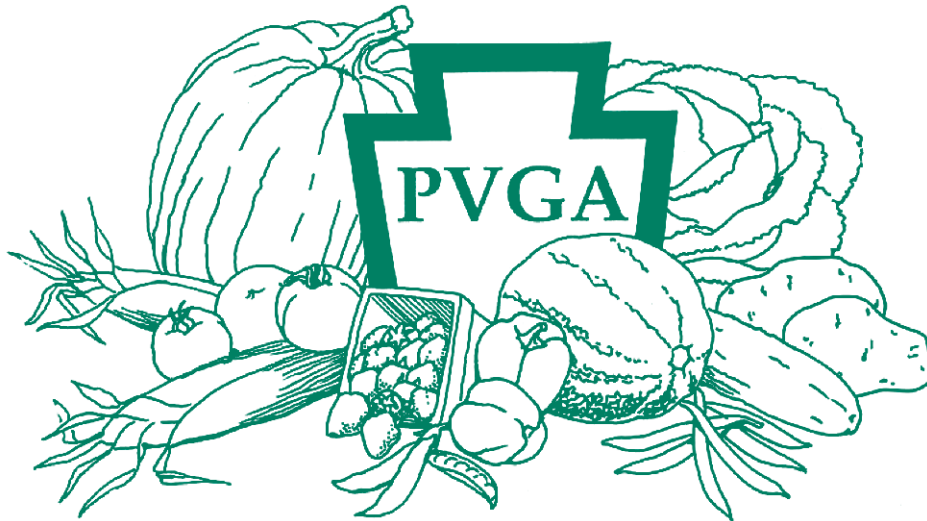
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See pages 2 and 30 to join today!"